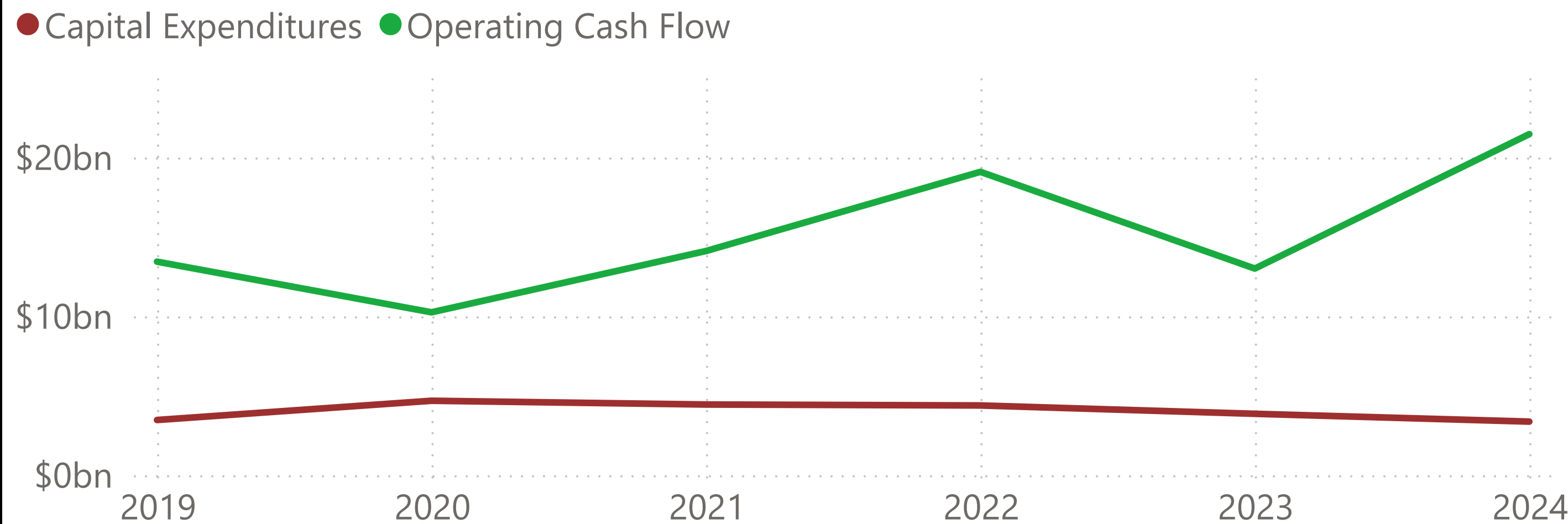


# Revenue & Profitability

## Capital Expenditures and Operating Cash Flow

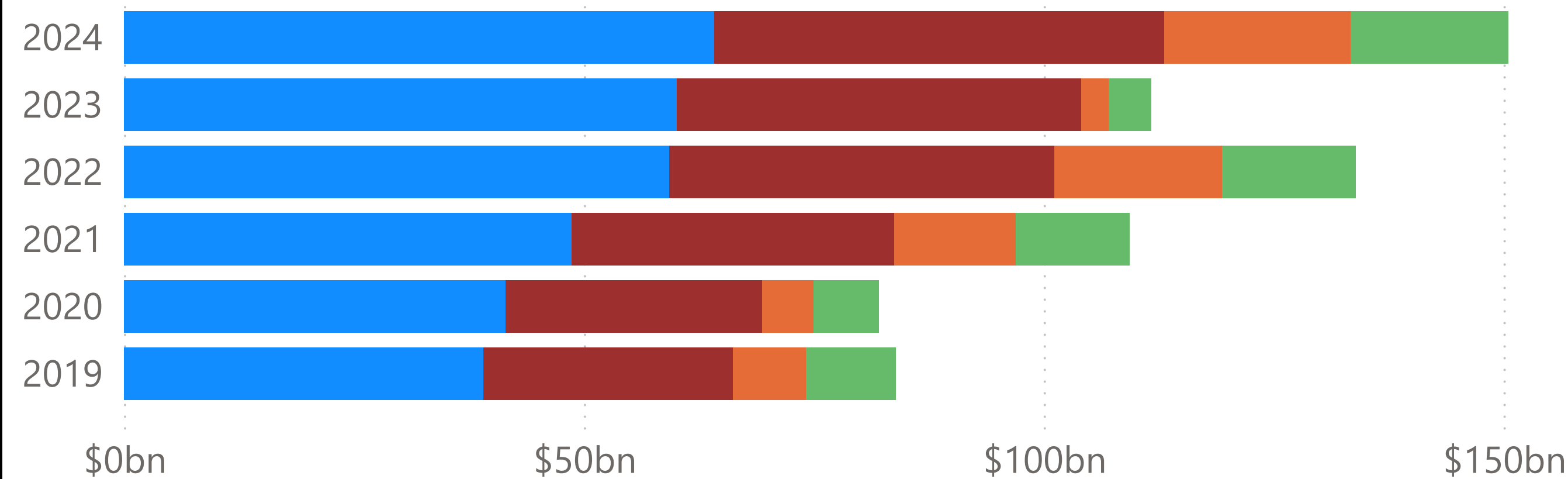
Operating Cash Flow Growing Without Excessive CapEx



## Total Revenue, Gross Profit, Operating Income and Net Income

Profitability Remaining Strong with Increased Revenue

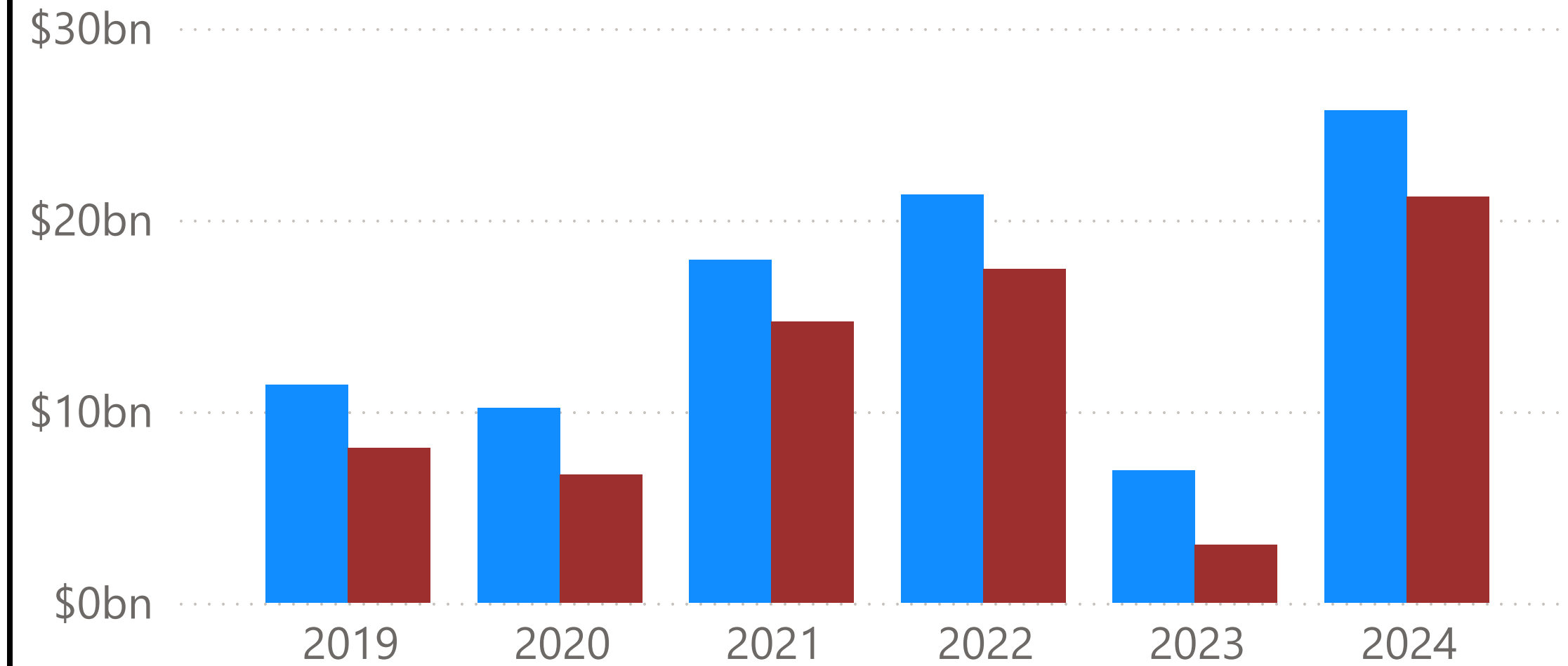
● Total Revenue ● Gross Profit ● Operating Income ● Net Income fom Continuing Operations



## EBITDA and EBIT

EBITDA & EBIT Trending Up

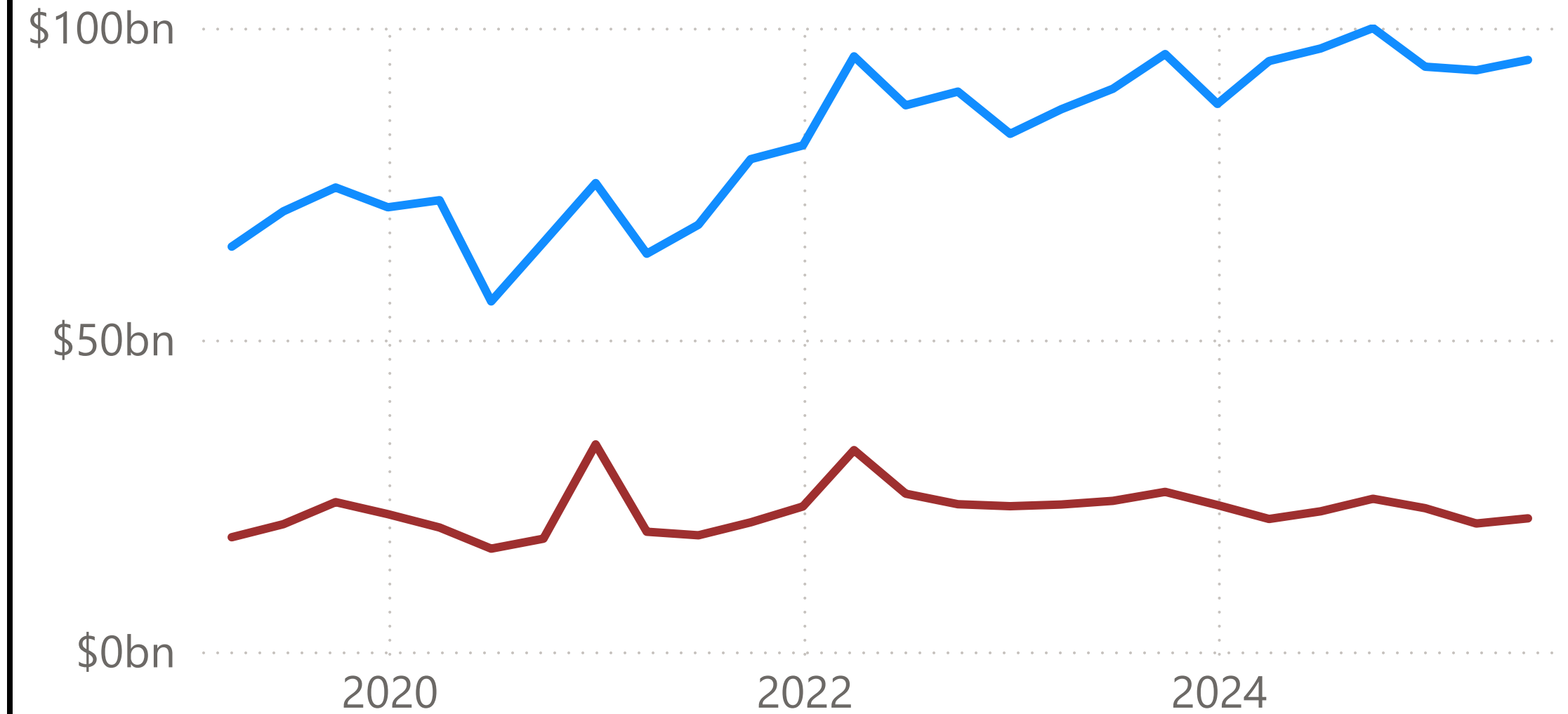
● EBITDA ● EBIT



## Total Revenue & Cost of Revenue

Revenue Rising Quicker Than Costs

● Total Revenue ● Cost of Revenue

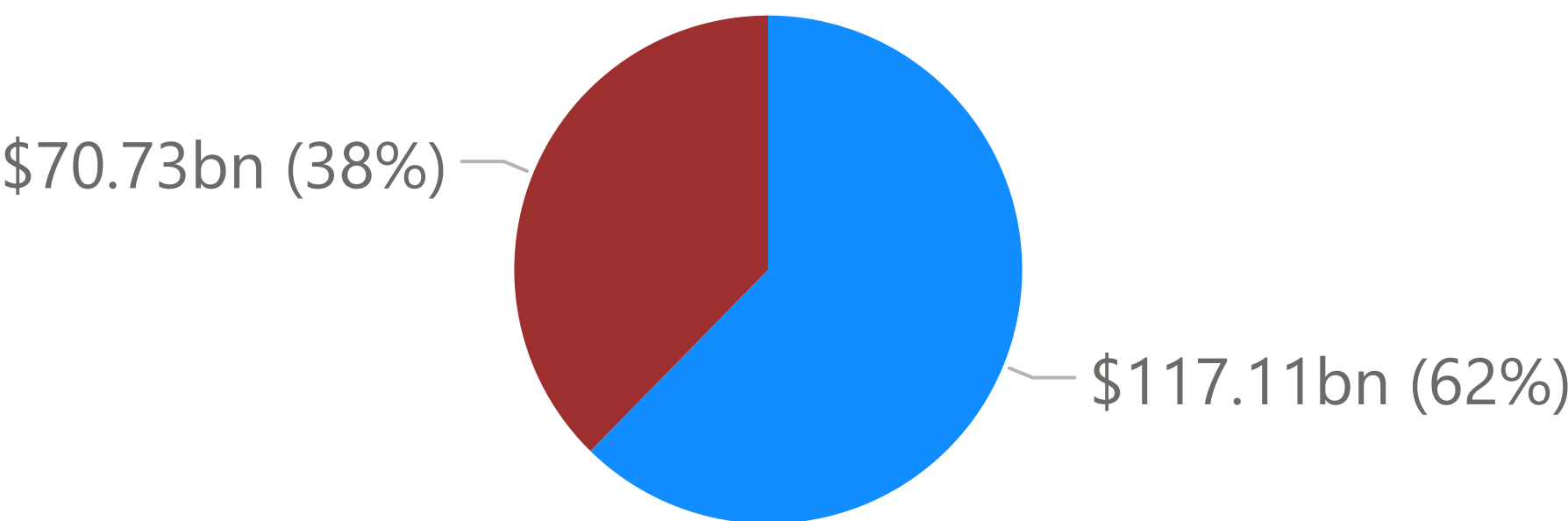


# Balance Sheet Health

## Total Assets and Total Liabilities

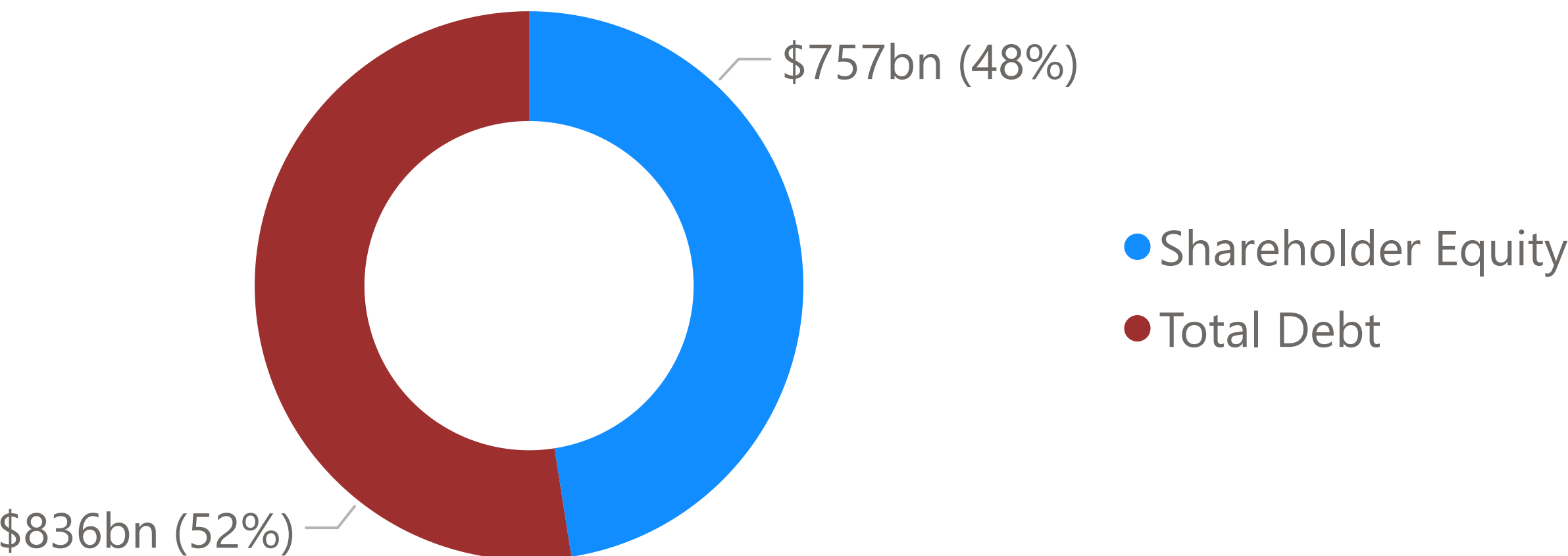
Well-Capitalized- Low Solvency Risk

● Total Assets ● Total Liabilities



## Capital Structure

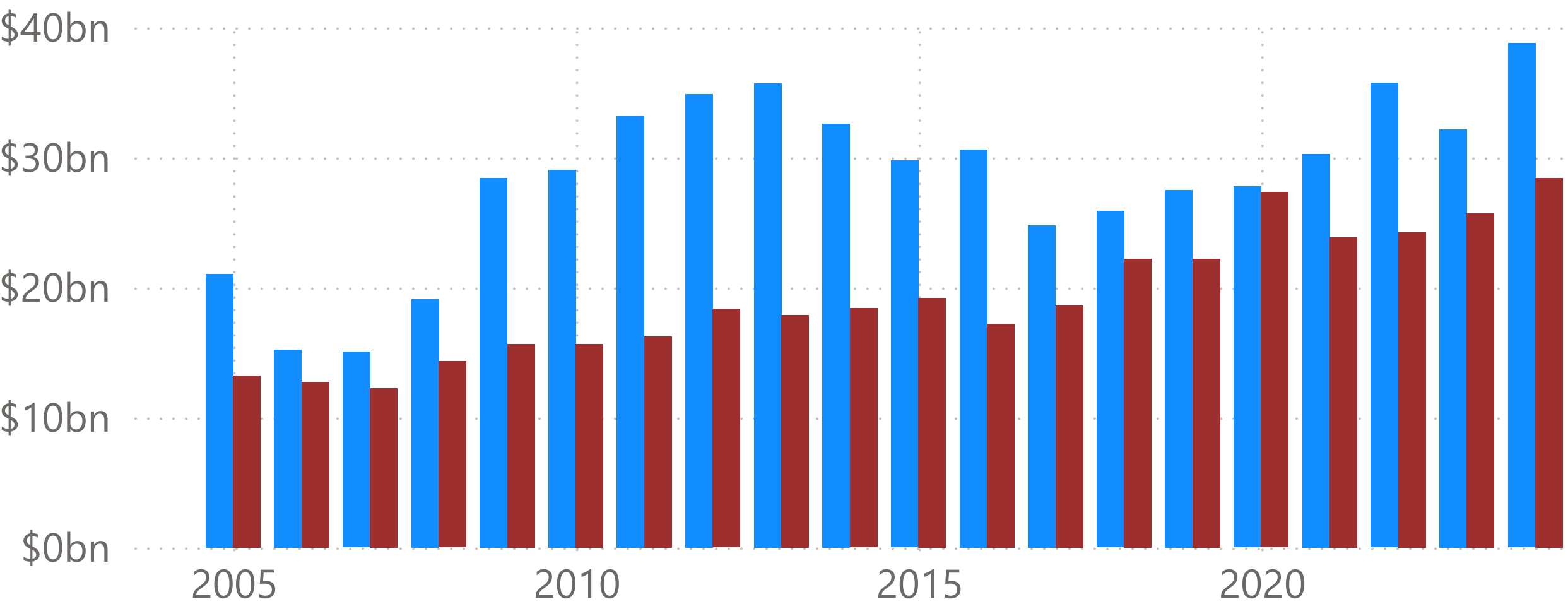
Strategic Use of Leverage



## Current Assets and Current Liabilities

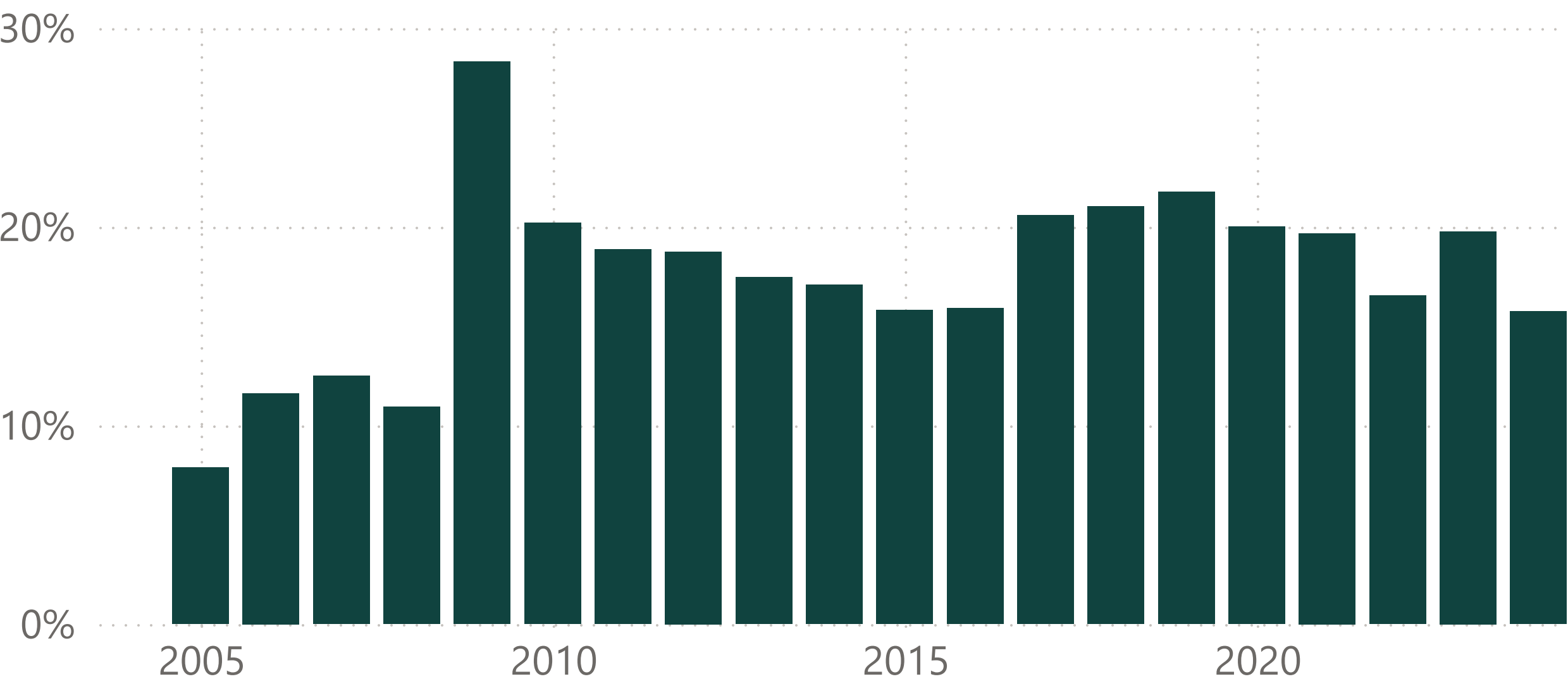
Healthy Liquidity Profile - Low Short-Term Risk

● Current Assets ● Current Liabilities



## Inventory as a % of Current Assets

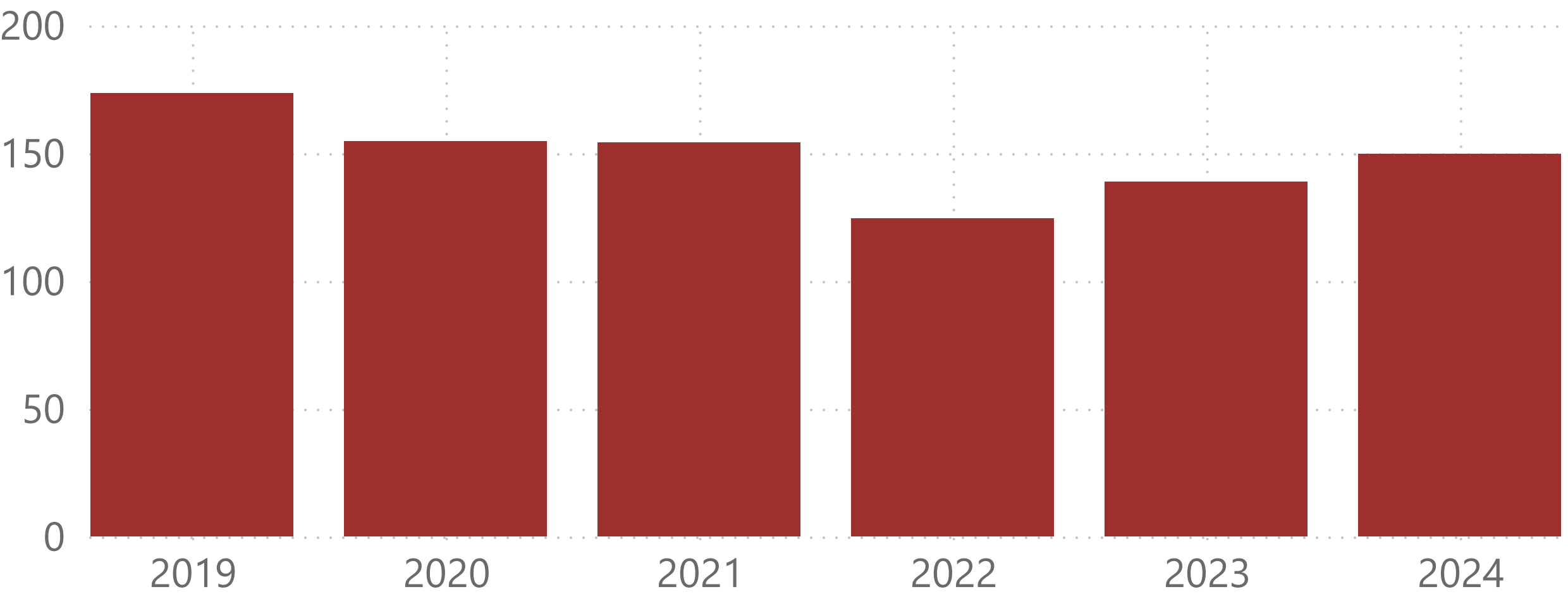
Balanced Inventory Management



# Efficiency & Investor Figures

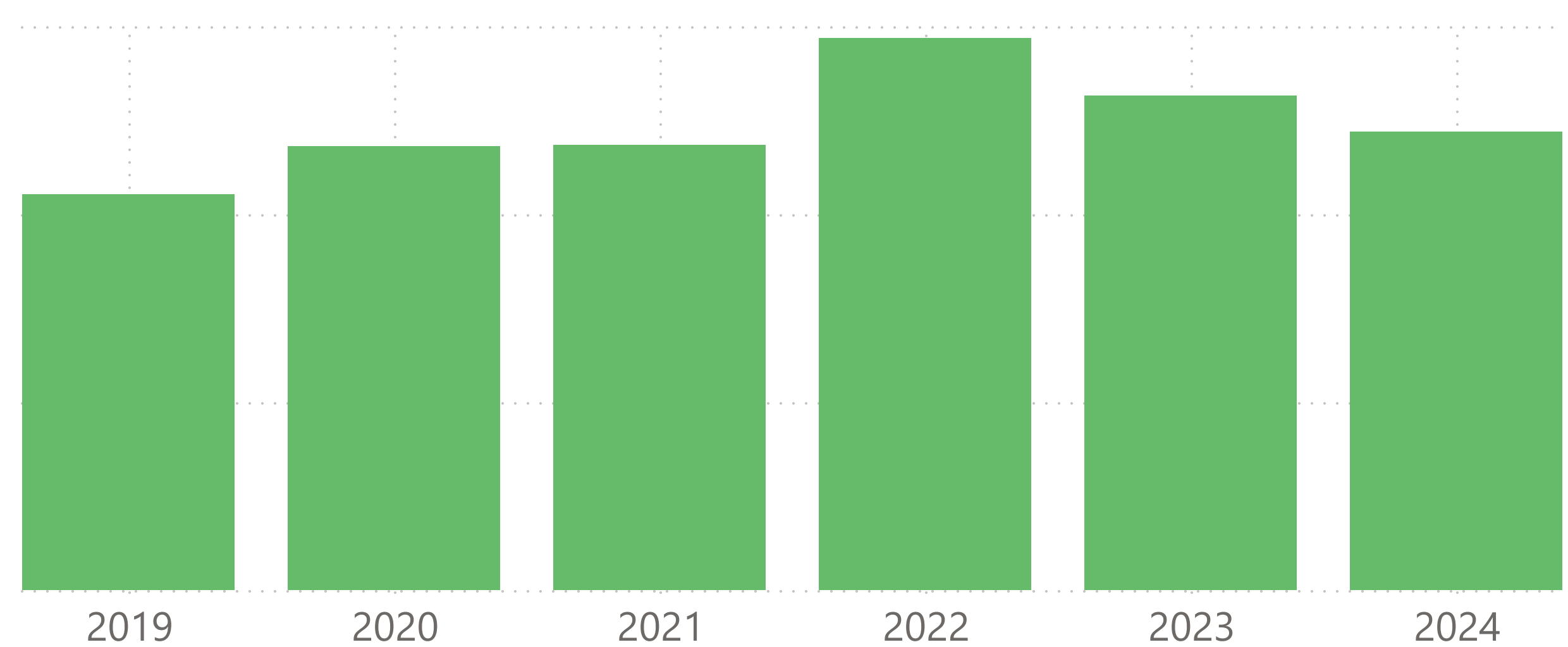
## DIO (Days Inventory Outstanding) by Year

(How Many Days Did It Take On Average To Sell All Your Inventory)



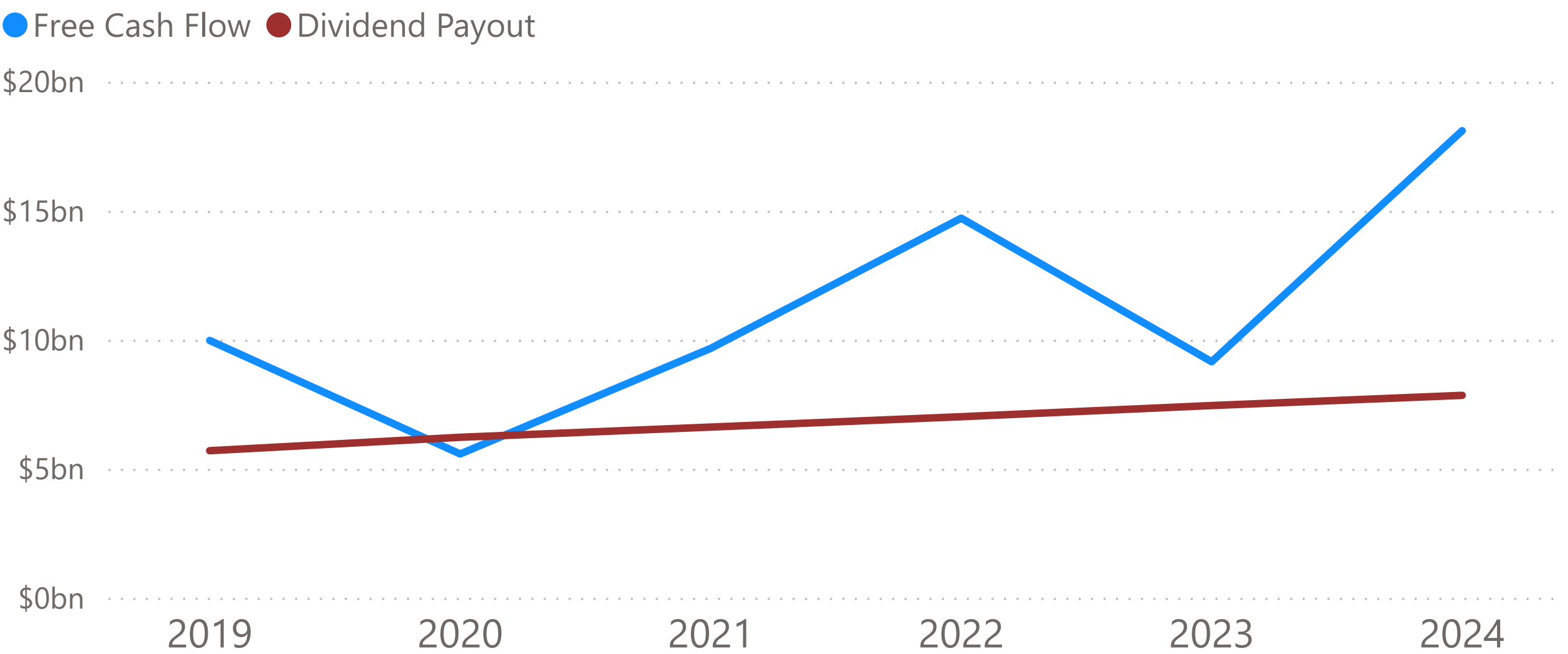
## Inventory Turnover Ratio

(How Many Times Did You Sell All Your Inventory In The Year)



## Free Cash Flow and Dividend Payout

Dividends Funded by Strong FCF



## Total Shareholder Returns from Dividends

\$17.88 in Cumulative Dividends Since 2019

